

### CHOICE BASED SEMESTER SYSTEM FOR B.COM

| <b>SEMESTER - I</b> |  |   |                |               |                   |              |
|---------------------|--|---|----------------|---------------|-------------------|--------------|
| <b>COURSE NO.</b>   | <b>COURSE TYPE</b>                           | <b>TITLE OF COURSE</b>                          | <b>CREDITS</b> |               |                   |              |
|                     |  |   | <b>LECTURE</b> | <b>OTHERS</b> | <b>PRAC TICAL</b> | <b>TOTAL</b> |
| CC 101              | CORE   | Fundamentals Of Business Economics - I          | 2              | 1             | NIL               | 3            |
| CC 102              | CORE   | Human Resource Management                       | 2              | 1             | NIL               | 3            |
| CC 103              | CORE   | Accountancy - I                                 | 2              | 1             | NIL               | 3            |
| CC 104              | CORE   | Communication In Business                       | 2              | 1             | NIL               | 3            |
| CC 105              | CORE   | General English : Text & Composition            | 2              | 1             | NIL               | 3            |
| CE 101 A            | Core Elective<br>Accounting                  | Financial Accounting - I                        | 2              | 1             | NIL               | 3            |
| CE 101 B            | Core Elective<br>Statistics                  | Basic Statistics - I                            |                |               |                   |              |
| CE 101 C            | Core Elective<br>Advance Business Management | Sales Management                                |                |               |                   |              |
| CE 101 D            | Core Elective<br>Computer Application        | Internet and Web Page Development Using<br>HTML |                |               |                   |              |
| CE 101 E            | Core Elective<br>Banking                     | Fundamentals of Banking - I                     |                |               |                   |              |

|          |   |   |   |     |     |   |
|----------|---|---|---|-----|-----|---|
| CE 101 F | Core Elective<br>Banking & Insurance            | Fundamentals of Banking - I (Banking & Insurance) |   |     |     |   |
| CE 101 G | Core Elective<br>International Business         | Fundamentals of International Business            |   |     |     |   |
| CE 101 H | Core Elective<br>Marketing                      | Principles of Marketing                           |   |     |     |   |
| SE 101 A | Subject Elective<br>Accounting                  | Financial Accounting - I                          | 2 | 1   | NIL | 3 |
| SE 101 B | Subject Elective<br>Statistics                  | Basic Statistics - I                              |   |     |     |   |
| SE 101 C | Subject Elective<br>Computer Application        | Internet and Web Page Development Using HTML      |   |     |     |   |
| SE 101 D | Subject Elective<br>Secretarial Practice        | Secretarial Practice - I                          |   |     |     |   |
| SE 101 E | Subject Elective<br>Advance Business Management | Sales Management                                  |   |     |     |   |
| FC 101 A | Foundation                                      | Time Management                                   |   |     |     |   |
| FC 101 B | Foundation                                      | Growth of Indian Industries                       |   |     |     |   |
| FC 101 C | Foundation                                      | Human Right                                       | 2 | NIL | NIL | 2 |
| FC 101 D | Foundation                                      | Tally Accounting                                  |   |     |     |   |
| FC 101 E | Foundation                                      | Yoga & Meditation                                 |   |     |     |   |
| FC 101 F | Foundation                                      | Life Insurance Services                           |   |     |     |   |
| SS 101 A | Soft Skill                                      | Personality Development                           |   |     |     |   |
| SS 101 B | Soft Skill                                      | Indian Constitution - I                           |   |     |     |   |

|                      |            |                           |   |     |     |           |
|----------------------|------------|---------------------------|---|-----|-----|-----------|
| SS 101 C             | Soft Skill | Stress Management         | 2 | NIL | NIL | 2         |
| SS 101 D             | Soft Skill | National Ethics           |   |     |     |           |
| SS 101 E             | Soft Skill | Indian Culture & Heritage |   |     |     |           |
| <b>TOTAL CREDITS</b> |            |                           |   |     |     | <b>25</b> |

## CHOICE BASED SEMESTER SYSTEM FOR B.COM

| <b>SEMESTER - II</b> |   |   |                |               |                   |              |
|----------------------|---|---|----------------|---------------|-------------------|--------------|
| <b>COURSE NO.</b>    | <b>COURSE TYPE</b>                        | <b>TITLE OF COURSE</b>                        | <b>CREDITS</b> |               |                   |              |
|                      |   |   | <b>LECTURE</b> | <b>OTHERS</b> | <b>PRAC TICAL</b> | <b>TOTAL</b> |
| CC 106               | CORE                                      | Fundamentals of Business Economics - II       | 2              | 1             | NIL               | 3            |
| CC 107               | CORE                                      | Fundamentals of Marketing Management          | 2              | 1             | NIL               | 3            |
| CC 108               | CORE                                      | Accountancy - II                              | 2              | 1             | NIL               | 3            |
| CC 109               | CORE                                      | Business Correspondence                       | 2              | 1             | NIL               | 3            |
| CC 110               | CORE                                      | General English : Grammar and Composition     | 2              | 1             | NIL               | 3            |
| CE 102 A             | Core Elective Accounting                  | Financial Accounting - II                     | 2              | 1             | NIL               | 3            |
| CE 102 B             | Core Elective Statistics                  | Operations Research                           |                |               |                   |              |
| CE 102 C             | Core Elective Advance Business Management | Distribution Management                       |                |               |                   |              |
| CE 102 D             | Core Elective Computer Application        | Web page designing Using Flash & Dream Weaver |                |               |                   |              |
| CE 102 E             | Core Elective Banking                     | Fundamentals of Banking - II                  |                |               |                   |              |
| CE 102 F             | Core Elective Banking & Insurance         | Fundamentals of Insurance                     |                |               |                   |              |

|                      |   |  |   |     |     |           |
|----------------------|---|--|---|-----|-----|-----------|
| CE 102 G             | Core Elective<br>International Business         | Foreign Exchange and Balance of<br>Payments      |   |     |     |           |
| CE 102 H             | Core Elective<br>Marketing                      | Personal Selling                                 |   |     |     |           |
| SE 102 A             | Subject Elective<br>Accounting                  | Financial Accounting - II                        |   |     |     |           |
| SE 102 B             | Subject Elective<br>Statistics                  | Operations Research                              |   |     |     |           |
| SE 102 C             | Subject Elective<br>Computer Application        | Web page designing Using Flash & Dream<br>Weaver | 2 | 1   | NIL | 3         |
| SE 102 D             | Subject Elective<br>Secretarial Practice        | Secretarial Practice - II                        |   |     |     |           |
| SE 102 E             | Subject Elective<br>Advance Business Management | Distribution Management                          |   |     |     |           |
| FC 102 A             | Foundation                                      | Environmental Studies                            | 2 | NIL | NIL | 2         |
| SS 102 A             | Soft Skill                                      | Leadership Development                           |   |     |     |           |
| SS 102 B             | Soft Skill                                      | Team Building Training                           |   |     |     |           |
| SS 102 C             | Soft Skill                                      | Analysis of Accounting Statements                | 2 | NIL | NIL | 2         |
| SS 102 D             | Soft Skill                                      | Sports & Practice                                |   |     |     |           |
| SS 102 E             | Soft Skill                                      | Indian Constitution - II                         |   |     |     |           |
| <b>TOTAL CREDITS</b> |   |  |   |     |     | <b>25</b> |

**Note :** Colleges are instructed to see that at the time of Selection of Subject Elective existing workload (Workload of annual system) must not be changed. In case any college wants to offer a new subject as a Subject Elective Course, Prior permission of the university should be obtain, while submitting an undertaking that there will be no adverse effect on the workload of a teaching staff (i.e. no faculty will become surplus)

**CHOICE BASED SEMESTER SYSTEM FOR B.COM**

| <b>SEMESTER - III</b> |   |                                      |                |               |                   |              |
|-----------------------|---|--------------------------------------|----------------|---------------|-------------------|--------------|
| <b>COURSE NO.</b>     | <b>COURSE TYPE</b>                        | <b>TITLE OF COURSE</b>               | <b>CREDITS</b> |               |                   |              |
|                       |   |                                      | <b>LECTURE</b> | <b>OTHERS</b> | <b>PRAC TICAL</b> | <b>TOTAL</b> |
| CC 201                | CORE                                      | Economics of Government Finances     | 2              | 1             | NIL               | 3            |
| CC 202                | CORE                                      | Indian Financial System              | 2              | 1             | NIL               | 3            |
| CC 203                | CORE                                      | Taxation - I                         | 2              | 1             | NIL               | 3            |
| CC 204                | CORE                                      | Commercial Communication             | 2              | 1             | NIL               | 3            |
| CC 205                | CORE                                      | Fundamental Statistics - I           | 2              | 1             | NIL               | 3            |
| CE 201 A              | Core Elective Accounting                  | Cost Accounting - I                  | 2              | 1             | NIL               | 3            |
| CE 201 B              | Core Elective Statistics                  | Statistics - III                     |                |               |                   |              |
| CE 201 C              | Core Elective Advance Business Management | Advanced Human Resource Management   |                |               |                   |              |
| CE 201 D              | Core Elective Computer Application        | Financial Analysis using Spreadsheet |                |               |                   |              |
| CE 201 E              | Core Elective Banking                     | Central Banking                      |                |               |                   |              |

|          |  |   |   |     |     |   |
|----------|--|---|---|-----|-----|---|
| CE 201 F | Core Elective<br>Banking & Insurance         | Central Banking and Banking Regulations |   |     |     |   |
| CE 201 G | Core Elective<br>International Business      | International Financial Markets         |   |     |     |   |
| CE 201 H | Core Elective<br>Marketing                   | Advertising and Sales Promotion         |   |     |     |   |
| CE 202 A | Core Elective<br>Accounting                  | Corporate Accounting                    | 2 | 1   | NIL | 3 |
| CE 202 B | Core Elective<br>Statistics                  | Statistics - IV                         |   |     |     |   |
| CE 202 C | Core Elective<br>Advance Business Management | Advanced Marketing Management           |   |     |     |   |
| CE 202 D | Core Elective<br>Computer Application        | E-Commerce - I                          |   |     |     |   |
| CE 202 E | Core Elective<br>Banking                     | Indian Banking System                   |   |     |     |   |
| CE 202 F | Core Elective<br>Banking & Insurance         | Indian Banking System                   |   |     |     |   |
| CE 202 G | Core Elective<br>International Business      | International Financial Institutions    |   |     |     |   |
| CE 202 H | Core Elective<br>Marketing                   | Agricultural Marketing                  |   |     |     |   |
| FC 201 A | Foundation                                   | Tourism Management                      | 2 | NIL | NIL | 2 |
| FC 201 B | Foundation                                   | Natural Resources Management            |   |     |     |   |
| FC 201 C | Foundation                                   | Indian Religions                        |   |     |     |   |
| FC 201 D | Foundation                                   | General Insurance                       |   |     |     |   |
| FC 201 E | Foundation                                   | Services Management                     |   |     |     |   |

|                      |            |  |   |     |     |           |
|----------------------|------------|--|---|-----|-----|-----------|
| SS 201 A             | Soft Skill | E - Communication                      | 2 | NIL | NIL | 2         |
| SS 201 B             | Soft Skill | Computer Skills                        |   |     |     |           |
| SS 201 C             | Soft Skill | Company Secretary - Duties & Functions |   |     |     |           |
| SS 201 D             | Soft Skill | Consultancy Skills                     |   |     |     |           |
| SS 201 E             | Soft Skill | Industrial Statistics                  |   |     |     |           |
| <b>TOTAL CREDITS</b> |            |  |   |     |     | <b>25</b> |

**CHOICE BASED SEMESTER SYSTEM FOR B.COM**

| <b>SEMESTER - IV</b> |  |                                     |                |               |                   |              |
|----------------------|--|-------------------------------------|----------------|---------------|-------------------|--------------|
| <b>COURSE NO.</b>    | <b>COURSE TYPE</b>                           | <b>TITLE OF COURSE</b>              | <b>CREDITS</b> |               |                   |              |
|                      |  |                                     | <b>LECTURE</b> | <b>OTHERS</b> | <b>PRAC TICAL</b> | <b>TOTAL</b> |
| CC 206               | CORE   | Economics of Growth and Development | 2              | 1             | NIL               | 3            |
| CC 207               | CORE   | Production Management               | 2              | 1             | NIL               | 3            |
| CC 208               | CORE   | Taxation - II                       | 2              | 1             | NIL               | 3            |
| CC 209               | CORE   | Organizational Communication        | 2              | 1             | NIL               | 3            |
| CC 210               | CORE   | Fundamental Statistics - II         | 2              | 1             | NIL               | 3            |
| CE 203 A             | Core Elective<br>Accounting                  | Cost Accounting - II                | 2              | 1             | NIL               | 3            |
| CE 203 B             | Core Elective<br>Statistics                  | Statistics - V                      |                |               |                   |              |
| CE 203 C             | Core Elective<br>Advance Business Management | Organizational Behavior             |                |               |                   |              |
| CE 203 D             | Core Elective<br>Computer Application        | E - Commerce - II                   |                |               |                   |              |
| CE 203 E             | Core Elective<br>Banking                     | Banking Regulations                 |                |               |                   |              |
| CE 203 F             | Core Elective<br>Banking & Insurance         | Insurance Regulations               |                |               |                   |              |

|          |  |  |   |     |     |   |
|----------|--|--|---|-----|-----|---|
| CE 203 G | Core Elective<br>International Business      | Export Import Procedures                 |   |     |     |   |
| CE 203 H | Core Elective<br>Marketing                   | Distribution and Retailing               |   |     |     |   |
| CE 204 A | Core Elective<br>Accounting                  | Auditing - I                             | 2 | 1   | NIL | 3 |
| CE 204 B | Core Elective<br>Statistics                  | Statistics - VI                          |   |     |     |   |
| CE 204 C | Core Elective<br>Advance Business Management | Advanced Financial Management            |   |     |     |   |
| CE 204 D | Core Elective<br>Computer Application        | Database Management Systems using<br>SQL |   |     |     |   |
| CE 204 E | Core Elective<br>Banking                     | Legal Aspects of Banking                 |   |     |     |   |
| CE 204 F | Core Elective<br>Banking & Insurance         | Life and Non - life Insurance            |   |     |     |   |
| CE 204 G | Core Elective<br>International Business      | International Accounting                 |   |     |     |   |
| CE 204 H | Core Elective<br>Marketing                   | Industrial Marketing                     |   |     |     |   |
| FC 202 A | Foundation                                   | World Trade Organization                 | 2 | NIL | NIL | 2 |
| FC 202 B | Foundation                                   | Pollution Control & Its Impact           |   |     |     |   |
| FC 202 C | Foundation                                   | Coastal Management                       |   |     |     |   |
| FC 202 D | Foundation                                   | Business Process Outsourcing             |   |     |     |   |
| FC 202 E | Foundation                                   | Right to Information                     |   |     |     |   |
| SS 202 A | Soft Skill                                   | Handling Difficult Customers             |   |     |     |   |

|                      |            |                     |   |     |     |           |
|----------------------|------------|---------------------|---|-----|-----|-----------|
| SS 202 B             | Soft Skill | Presentation Skills | 2 | NIL | NIL | 2         |
| SS 202 C             | Soft Skill | Research Skills     |   |     |     |           |
| SS 202 D             | Soft Skill | Legal Drafting      |   |     |     |           |
| <b>TOTAL CREDITS</b> |            |                     |   |     |     | <b>25</b> |

**CHOICE BASED SEMESTER SYSTEM FOR B.COM**

| <b>SEMESTER - V</b> |  |                                  |                |               |                   |              |
|---------------------|--|----------------------------------|----------------|---------------|-------------------|--------------|
| <b>COURSE NO.</b>   | <b>COURSE TYPE</b>                           | <b>TITLE OF COURSE</b>           | <b>CREDITS</b> |               |                   |              |
|                     |  |                                  | <b>LECTURE</b> | <b>OTHERS</b> | <b>PRAC TICAL</b> | <b>TOTAL</b> |
| CC 301              | CORE   | Economics of International Trade | 2              | 1             | NIL               | 3            |
| CC 302              | CORE   | Marketing Management in Practice | 2              | 1             | NIL               | 3            |
| CC 303              | CORE   | Business Laws - I                | 2              | 1             | NIL               | 3            |
| CC 304              | CORE   | Corporate Communication          | 2              | 1             | NIL               | 3            |
| CC 305              | CORE   | Fundamental Statistics - III     | 2              | 1             | NIL               | 3            |
| CE 301 A            | Core Elective<br>Accounting                  | Cost & Financial Accounting      | 2              | 1             | NIL               | 3            |
| CE 301 B            | Core Elective<br>Statistics                  | Statistics - VII                 |                |               |                   |              |
| CE 301 C            | Core Elective<br>Advance Business Management | Strategic Management             |                |               |                   |              |
| CE 301 D            | Core Elective<br>Computer Application        | Fundamentals of Networking       |                |               |                   |              |
| CE 301 E            | Core Elective<br>Banking                     | Bank Customer Relationship       |                |               |                   |              |
| CE 301 F            | Core Elective<br>Banking & Insurance         | Legal Aspects of Insurance       |                |               |                   |              |

|          |  |                                    |   |   |     |   |   |     |     |   |
|----------|--|------------------------------------|---|---|-----|---|---|-----|-----|---|
| CE 301 G | Core Elective<br>International Business      | Basics of Logistics Management     |   |   |     |   |   |     |     |   |
| CE 301 H | Core Elective<br>Marketing                   | Marketing Research                 |   |   |     |   |   |     |     |   |
| CE 302 A | Core Elective<br>Accounting                  | Management Accounting - I          | 2 | 1 | NIL | 3 |   |     |     |   |
| CE 302 B | Core Elective<br>Statistics                  | Statistics - VIII                  |   |   |     |   |   |     |     |   |
| CE 302 C | Core Elective<br>Advance Business Management | Market Research                    |   |   |     |   |   |     |     |   |
| CE 302 D | Core Elective<br>Computer Application        | Data Warehousing & Data Mining     |   |   |     |   |   |     |     |   |
| CE 302 E | Core Elective<br>Banking                     | Marketing of Banking Services      |   |   |     |   |   |     |     |   |
| CE 302 F | Core Elective<br>Banking & Insurance         | Indian Insurance System            |   |   |     |   |   |     |     |   |
| CE 302 G | Core Elective<br>International Business      | International Business Environment |   |   |     |   |   |     |     |   |
| CE 302 H | Core Elective<br>Marketing                   | Service Marketing                  |   |   |     |   |   |     |     |   |
| FC 301 A | Foundation                                   | Business Ethics                    |   |   |     |   | 2 | NIL | NIL | 2 |
| FC 301 B | Foundation                                   | Rural Marketing                    |   |   |     |   |   |     |     |   |
| FC 301 C | Foundation                                   | E - Filling of tax Returns         |   |   |     |   |   |     |     |   |
| FC 301 D | Foundation                                   | Tourism Marketing                  |   |   |     |   |   |     |     |   |
| FC 301 E | Foundation                                   | Disaster Management                |   |   |     |   |   |     |     |   |
| SS 301 A | Soft Skill                                   | Market Research                    |   |   |     |   |   |     |     |   |

|                      |            |                                   |   |     |     |           |
|----------------------|------------|-----------------------------------|---|-----|-----|-----------|
| SS 301 B             | Soft Skill | Presentation Skills               | 2 | NIL | NIL | 2         |
| SS 301 C             | Soft Skill | Personal Financial Planning       |   |     |     |           |
| SS 301 D             | Soft Skill | Handling of House Hold Equipments |   |     |     |           |
| <b>TOTAL CREDITS</b> |            |                                   |   |     |     | <b>25</b> |

**CHOICE BASED SEMESTER SYSTEM FOR B.COM**

| <b>SEMESTER - VI</b> |   |   |                |               |                   |              |
|----------------------|---|---|----------------|---------------|-------------------|--------------|
| <b>COURSE NO.</b>    | <b>COURSE TYPE</b>                        | <b>TITLE OF COURSE</b>                    | <b>CREDITS</b> |               |                   |              |
|                      |   |   | <b>LECTURE</b> | <b>OTHERS</b> | <b>PRAC TICAL</b> | <b>TOTAL</b> |
| CC 306               | CORE                                      | Indian Business and Economic Environment  | 2              | 1             | NIL               | 3            |
| CC 307               | CORE                                      | Fundamentals of Financial Management      | 2              | 1             | NIL               | 3            |
| CC 308               | CORE                                      | Business Laws - II                        | 2              | 1             | NIL               | 3            |
| CC 309               | CORE                                      | Media and Public Relation Communication   | 2              | 1             | NIL               | 3            |
| CC 310               | CORE                                      | Fundamental Statistics - IV               | 2              | 1             | NIL               | 3            |
| CE 303 A             | Core Elective Accounting                  | Management Accounting - II                | 2              | 1             | NIL               | 3            |
| CE 303 B             | Core Elective Statistics                  | Statistics - IX                           |                |               |                   |              |
| CE 303 C             | Core Elective Advance Business Management | Management Information System             |                |               |                   |              |
| CE 303 D             | Core Elective Computer Application        | Information Security                      |                |               |                   |              |
| CE 303 E             | Core Elective Banking                     | International Banking                     |                |               |                   |              |
| CE 303 F             | Core Elective Banking & Insurance         | Marketing of Banking & Insurance Services |                |               |                   |              |

|          |  |  |   |     |     |   |
|----------|--|--|---|-----|-----|---|
| CE 303 G | Core Elective<br>International Business      | International Marketing                            |   |     |     |   |
| CE 304 H | Core Elective<br>Marketing                   | International Marketing                            |   |     |     |   |
| CE 304 A | Core Elective<br>Accounting                  | Auditing - II                                      | 2 | 1   | NIL | 3 |
| CE 304 B | Core Elective<br>Statistics                  | Statistics - X                                     |   |     |     |   |
| CE 304 C | Core Elective<br>Advance Business Management | Project work and Viva-voce                         |   |     |     |   |
| CE 304 D | Core Elective<br>Computer Application        | MS Project   |   |     |     |   |
| CE 304 E | Core Elective<br>Banking                     | Project / Technology in Banking                    |   |     |     |   |
| CE 304 F | Core Elective<br>Banking & Insurance         | Emerging issues in Banking & Insurance in<br>India |   |     |     |   |
| CE 304 G | Core Elective<br>International Business      | International Accounting                           |   |     |     |   |
| CE 304 H | Core Elective<br>Marketing                   | Industrial Marketing                               |   |     |     |   |
| FC 302 A | Foundation                                   | Cyber Laws   | 2 | NIL | NIL | 2 |
| FC 302 B | Foundation                                   | Personal Financial Planning                        |   |     |     |   |
| FC 302 C | Foundation                                   | Security Market                                    |   |     |     |   |
| FC 302 D | Foundation                                   | Financial Services                                 |   |     |     |   |
| FC 302 E | Foundation                                   | International Business                             |   |     |     |   |
| SS 302 A | Soft Skill                                   | Business History                                   |   |     |     |   |

|                      |            |                               |   |     |     |           |
|----------------------|------------|-------------------------------|---|-----|-----|-----------|
| SS 302 B             | Soft Skill | Writing Skills                | 2 | NIL | NIL | 2         |
| SS 302 C             | Soft Skill | Business Information Analysis |   |     |     |           |
| SS 302 D             | Soft Skill | Basics of Performing Arts     |   |     |     |           |
| <b>TOTAL CREDITS</b> |            |                               |   |     |     | <b>25</b> |